

HOW TO CREATE THE DEFENDED ENTERPRISE



DISTRIBUTED SECURITY
Trainers Advisors Operators



COMMAND SCHOOL - How To Create The Defended Enterprise



For Enterprise CEOs and Senior Managers
Seminar | 8 Hours | \$4,995



IN THE IMMEDIATE PAST, enterprise leadership delegated or outsourced **physical security**. Since 2020, new and emerging threats, violent threats, now confront corporate enterprises. Outsourcing, even delegating enterprise security is no longer advisable. Distributed Security's Command School develops the knowledge necessary for senior leaders to assume command of their enterprise security.

Command School is an 8-hour on-site seminar for CEOs and senior managers designed to bridge that final, most crucial gap in corporate security which is the ability to mount an active defense against lethal threats. Command School provides the tools and training needed to not only defend the enterprise – but also extend these tools and training to the immediate community. Command School will teach you:

- How to develop and integrate an active defense component into your corporate security plan.
- How to recruit, screen, train, and operate a private security force composed of enterprise employees.
- How to build-out a distributed security network capable of defending your immediate community.

**(We deliver this seminar in three formats: on-line, on-site, and off-site. The on-site engagement offers a tailored seminar for six participants from a single enterprise and is hosted by the engaging enterprise. The off-site seminar is a general offering open to all enterprises, is limited to 12 participants, and is hosted at a third-party meeting venue. The on-line seminar is conducted via remote learning tools. \$4,995 is the fee for the seminar. Travel and production expenses are invoiced separately.)*

ON-SITE SEMINAR SUMMARY:

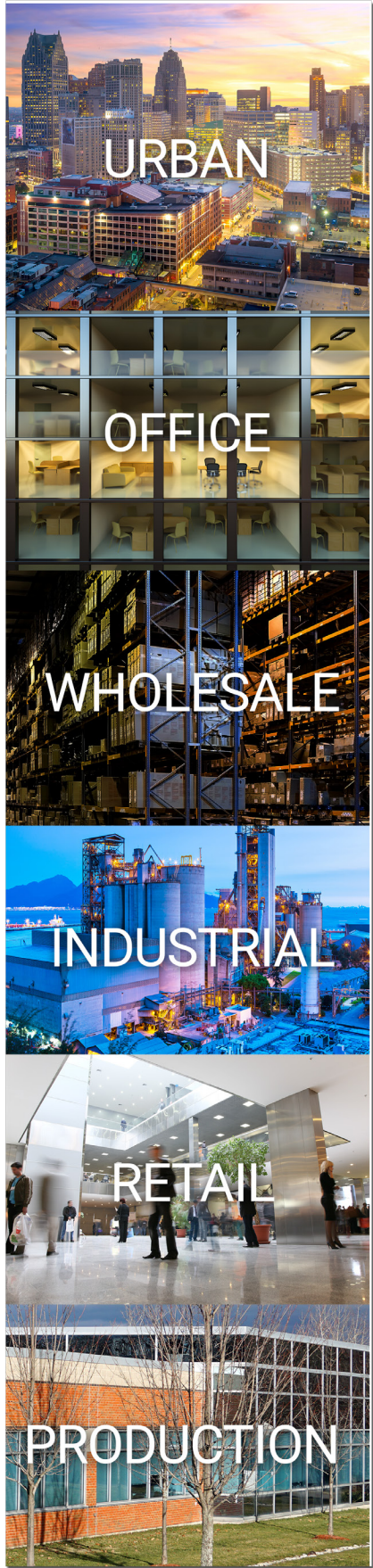
- **Cost:** \$4,995*
- **Duration:** 8 Hours
- **Format:** In-person seminar
- **Location:** Engaging enterprise

INCLUDED IN THE SEMINAR COST:

- **8 Hours:** On-premise.
- **Presentation PDF:** 500+ pages printed take-aways in a presentation binder.
- **Certificate Of Completion:** Completion certificate.
- **Reference Manual:** Combative Firearm Fundamentals And Individual Tactics (350 pages)

TOPICS COVERED:

- **Defended Enterprise.** What is a defended enterprise? Historical context, strategic underpinnings, and current events demonstrating the need for the defended enterprise and the leveraged effectiveness of a Distributed Security Base and Distributed Security Network.
- **Introduction to Security Analysis.** Security for a private enterprise must be built on a solid foundation of analysis, conducted in five parts: Area Study, Site Survey, Threat Assessment, Asset Evaluation, and Vulnerability Assessment.
- **Area Study.** The first step in systematic security analysis is an Area Study, a collection and analysis of information on your surrounding area.
- **Site Survey.** A Site Survey is a detailed characterization of your site - your property, physical plant, on-site assets, personnel, and operations.
- **Asset Evaluation.** Asset Evaluation catalogs and characterizes persons, groups, enterprises, and agencies that can contribute to your security, but are beyond your direct control.
- **Threat Assessment.** Threat Assessment uses deductive analysis to list, characterize, and prioritize all potential threats to your site(s), personnel, and operations.
- **The Private Security Force.** A Defended Enterprise must recruit, train, organize and manage its Private Security Force, and support it with infrastructure, provisioning, and outsourcing.
- **Communications.** We identify communication challenges and solutions, both internal and external, that a defended enterprise will face before, during, and after a crisis.
- **Task Catalog and METL.** The Mission Essential Task List (METL) model is a powerful tool for codifying and assigning security procedures and responsibilities.
- **Post-incident.** In the immediate aftermath of a violent incident, it is necessary to secure the



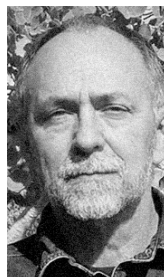
scene, treat the injured, communicate with inbound first responders, and link up safely and effectively with them.

- **Sustainable Security.** Severe or long-duration natural or man-made disasters present security challenges of an entirely different order.
- **Plans and Procedures.** Response plans and codified procedures are vital to the security of an enterprise, but we must also understand their limitations.
- **Command and Control.** Leaders and managers must understand and apply proven principles of command and control adapted to the unique circumstances of a Defended Enterprise in a domestic, peacetime environment.
- **Decision Making and Problem-Solving in Crisis.** Between the onset of a violent incident and effective intervention by first responders, a Defended Enterprise must rely upon rapid and effective decentralized decision making by security operators, leaders, and managers.
- **Tactical Decision Games.** A simple and adaptable method for practicing crisis decision making.
- **Wargaming.** A variety of leveraged tools for analysis, training, and validation.
- **Vulnerability Assessment.** Vulnerability Assessment uses a variety of interactive and analytical methods to pose potential threats against your security posture, testing effectiveness and identifying areas for improvement.

INSTRUCTORS



Mike Smock is co-founder of Distributed Security, Inc, and co-developer of Command School. He has managed or consulted with enterprises operating in at-risk environments worldwide. Prior to co-founding the enterprise, he was managing director for a San Francisco-based strategy consultancy, and Chairman and CEO of an international contracting firm. In his early career, he spent 15 years in senior management positions with national and international enterprises, and was co-founder Dynaquest, an early artificial intelligence pioneer. He attended Michigan State University.



Bill Tallen is co-founder of Distributed Security, Inc. and co-developer of Command School. Prior to joining the enterprise, he had a 20-year career with the Department of Energy, where he served as a Federal Agent, team leader, unit commander, training instructor, and manager in the agency which provides secure transportation of nuclear weapons and nuclear materials within CONUS. He helped to found DOE's Special Response Force program, developing and teaching urban and close quarter battle techniques to Federal Agents charged with recovery of lost assets. He has designed and conducted a variety of wargaming efforts in support of vulnerability assessments, security system design, and leadership training, and has taught a variety of crisis decision making models. Bill holds the degree of Master of Arts in National Security and Strategic Studies from the U.S. Naval War College.

Send and email to aubrey@distributedsecurity.com if you're interested in booking a seminar.

Distributed Security, Inc. is pioneering the development of distributed security networks and distributed security bases within private enterprise. Founded ten years ago, the company offers a full menu of security training options for private enterprise. Visit www.distributedsecurity.com for more information.

